Press Release

Encore Technologies Named APC by Schneider Electric 2019 Territory Partner of the Year

- Fifth annual awards program recognizes Encore Technologies for excellence
- Honorees earned distinction for delivering Certainty in a Connected World

BOSTON – Encore Technologies, a leading provider of Data Center and IT Services, today announced it has been named a 2019 APC by Schneider Electric Territory Partner of the Year by Schneider Electric, the global leader in the digital transformation of energy management and automation.

The awards program recognizes top Schneider Electric channel partners across 19 U.S. districts that have grown the APC brand in their customer communities by consistently delivering simplified, powerful and integrated components and solutions to achieve Certainty in a Connected World. The rapid growth of the internet of things (IoT) and edge has brought new opportunities and challenges for businesses of all sizes and across all industries. To keep up with new business demands, teams must have the right resources – both technology and people – in place to manage their assets efficiently and securely.

"We are honored to be named APC by Schneider Electric 2019 Territory Partner of the Year," said John Burns, Chief Executive Officer of Encore Technologies. "APC by Schneider is a key offering in Encore's portfolio of proven and reliable solutions. With how work has changed dramatically over the last six months, performance and reliability are paramount for our customers."

"Today's most innovative companies are the ones that are constantly rethinking their approaches to technology to ensure their infrastructures and networks remain available and secure for customers at all times. The right partner can make all the difference in meeting customer demand," said Shannon Sbar, Vice President, Channels–North America, APC by Schneider Electric. "We are proud to work with partners across the U.S. who are committed to not only meeting customer expectations, but exceeding them. Congratulations to the 2019 APC by Schneider Electric Territory Partner of the Year award recipients."

About Encore Technologies

Encore Technologies is a data center and comprehensive IT services provider, focused on solving business challenges with innovative solutions.

Media Contact
Schneider Electric
Thomas Eck
Tel.: 919-266-8623
thomas.eck@se.com

Media Contact
Encore Technologies
Rick Dobson
Tel.: 513-386-7871
rick.dobson@encore.tech

Press Release

About Schneider Electric

At Schneider, we believe **access to energy and digital** is a basic human right. We empower all to **do more with less**, ensuring **Life Is On** everywhere, for everyone, at every moment.

We provide **energy and automation digital** solutions for **efficiency and sustainability.** We combine world-leading energy technologies, real-time automation, software and services into integrated solutions for Homes, Buildings, Data Centers, Infrastructure and Industries.

We are committed to unleash the infinite possibilities of an **open, global, innovative community** that is passionate with our **Meaningful Purpose, Inclusive and Empowered** values.

www.schneider-electric.us

About Schneider Electric EcoStruxure

EcoStruxure is our open, interoperable, IoT-enabled system architecture and platform. EcoStruxure delivers enhanced value around safety, reliability, efficiency, sustainability, and connectivity for our customers. EcoStruxure leverages advancements in IoT, mobility, sensing, cloud, analytics, and cybersecurity to deliver Innovation at Every Level. The includes Connect Products, Edge Control, and Apps, Analytics & Services. EcoStruxure has been deployed in 480,000+ sites, with the support of 20,000+ system integrators and developers, connecting over 1.6 million assets under management through 40+ digital services.

| Discover Life Is On | Discover EcoStruxure |

Hashtags: #APCBySchneiderElectric #SecurePower #SchneiderElectric

Follow us on:

Media Contact
Schneider Electric
Thomas Eck
Tel.: 919-266-8623
thomas.eck@se.com

Media Contact
Encore Technologies
Rick Dobson
Tel.: 513-386-7871
rick.dobson@encore.tech